

**Approved  
by the Supervisory Board of  
JSC «UZENERGOENGINEERING»  
Minutes No. 8  
dated November 26, 2021.  
Chairman of the Supervisory Board  
F.M. Kurbonov**

**Business plan for the development of  
JSC «UZENERGOENGINEERING»  
for 2022**

I.	<b>Abstract</b>	
	Brief description of the project	
	Characteristics of JSC "O`ZENERGOINJINIRING"	
	Brief information about the company	
	Authorized capital and shareholders of JSC "O`ZENERGOINJINIRING"	
	Management bodies of JSC "O`ZENERGOINJINIRING"	
	Organizational structure of JSC "O`ZENERGOINJINIRING"	
II.	<b>Marketing plan</b>	
	Supply and demand	
	Anticipated competition	
	Sales program and its organization	
	Market and consumers of JSC "O`ZENERGOINJINIRING"	
	Strategic goals of JSC "O`ZENERGOINJINIRING"	
	Measures to achieve goals	
	Main financial and economic indicators of JSC "O`ZENERGOINJINIRING"	
	The most important design and survey work performed JSC "O`ZENERGOINJINIRING" for 9 months of 2021	
	ISO 9001: 2015 system	
	Analysis of the implementation of the business plan	
III.	<b>Production plan</b>	
	Production process	
	Equipping with means of computer-aided design and measuring equipment of JSC "O`ZENERGOINJINIRING"	
	Availability of vehicles in JSC "O`ZENERGOINJINIRING" in accordance with the technical documents as of 01.11.2021.	
	Problems solved using computer technology	
	Production personnel	
	Draft production program of JSC "O`ZENERGOINJINIRING" for 2022	
	Plan of income and expenses of JSC "O`ZENERGOINJINIRING" for 2022	
	The plan of the production cost of products sold by JSC "O`ZENERGOINJINIRING" for 2022.	
	Cost plan for the period of JSC "O`ZENERGOINJINIRING" for 2022	
	The program of modernization, technical and technological re-equipment of the production of JSC "O`ZENERGOINJINIRING" for 2022	
	Forecasted target values of the main key indicators of the performance of the executive body of JSC "O`ZENERGOINJINIRING" for 2022.	
	Forecasted target values of additional key performance indicators of the executive body of JSC "O`ZENERGOINJINIRING"	

## **Abstract**

### **1.1. The short description of the project**

This business plan is designed to forecast and determine the Company's revenue, profit and profitability indicators for 2021. The business plan is intended for use by management as an internal document for evaluating the results achieved.

### **1.2. The short characteristic of joint-stock company JSC « O'ZENERGOINJINIRING »**

On January, 1st, 1956 according to the Decision of Ministerial council of the USSR from 24.08.55 № 1558 «About measures on improving of operation of the design organizations» on the basis of department of electrification of institute " Uzgiprovodxoz " the Uzbek branch of institute " Giproselektro as a part of the Ministry of city and rural building of the USSR is organized.

№ 178-r from 31.01.64 the institute has been transferred by the decision of Ministerial council of the USSR in composition All-Union research and development and project institute "Selektro". By order of Ministry for the Power Generating Industry of the USSR branches in the form of departments of complex designing have been organized as a part of institute:

- Turkmen OKP (Ashkhabad);
- Kyrgyz OKP (Frunze);
- Tajik OKP (Dushanbe).
- On the basis of these branches in 1989-1991 have been organized republican institutes in Republics of Turkmenistan, Kyrgyzstan and Tajikistan.
- Since September, 17th, 1969 on the basis of the order of the Department of Energy and electrification of the USSR from 25.08.1969 № 111a the institute has been renamed into the Central Asian branch of All-Union State design and survey and scientific research institute "Selenergoproyekt".
- By the decision of Executive committee of Council of People's Deputies of Khamza district of Tashkent № 532/24-14 from 03.10.1991 the Central Asian branch of institute "Selenergoproyekt" has been renamed into the Rent enterprise Central Asian research and development, design and survey and construction institute of technology "Sredazselenergoproyekt". According to the decree of Cabinet of Ministers at President RUz № 471 from 13.10.1992 institute "Sredazselenergoproyekt" earlier subordinated by Ministry for the Power Generating Industry of the USSR, is included in composition of Ministry for the Power Generating Industry of Republic Uzbekistan since 01.10.1992.
- By the decision of Hokimiyat of Khamza district of Tashkent № 1117 from 28.09.1998 it was renamed to the Rent Enterprise Design and Survey Institute "Uzselenergoproyekt".

Since September 12th, 2002 by the order of the State Property Committee from 13.06.2002 № 153k-on design and survey institute it is transformed to open joint-stock company " O'ZENERGOINJINIRING " (Open joint-stock company "SELENERGOPROYEKT"). 16.07.2014 of year according to requirements of new edition of the law №LRU-370 from 06.05.2014. «About joint-stock companies and protection of the rights of shareholders» Open joint-stock company "Qishloqenergoloyiha" is renamed into joint-stock company " O'ZENERGOINJINIRING ".

On the basis of the Decree of the President of the Republic of Uzbekistan from 27.03.2019, №PP-4249 "strategy for further development and reform of the electricity sector of the Republic of Uzbekistan" on the basis of the Protocol No. 4 of 24.05.2019 g. of the extraordinary General meeting of AK of rionero on the basis of open JSC "Qishloqenergoloyiha" modern multidisciplinary organization of JSC " O'ZENERGOINJINIRING " .

Joint-stock company "O'ZENERGOINJINIRING" is a specialized organization for the design of power supply and electrification facilities for all consumers located in countryside,

cities and district centers, including small and medium-sized enterprises, water management facilities and municipal complexes located on the territory of the Republic of Uzbekistan.

The main activity of the Company is the production of services that meet the requirements of consumers and meet their demand for design and survey work in various fields, ensuring the introduction of advanced technologies and scientific achievements into production. Including:

- participation in the development and implementation of the foundations of national and sectoral programs, government policy documents that determine the development of electric networks in the Republic of Uzbekistan;
- forecasting and optimization of energy balances of economic sectors;;
- development of a strategy for the long-term development and formation of the power distribution and power supply system of the Republic of Uzbekistan.

**The company carries out the following activities:**

- Projects of power transmission lines and substations of 440.4-500 kV;
- Projects of relay protection, system automation, telemechanics, communications and other devices that ensure the normal operation of electrical networks;
- Projects of gas turbine, diesel, small hydraulic and other power plants;
- Projects of renewable energy facilities
- Projects of construction and maintenance facilities, residential buildings and social facilities;
- Development of normative-methodological and standard documentation;
- Information, consulting, engineering and other services related to the Company's business profile;
- Conducting engineering and geodetic surveys and engineering and geological surveys (including drilling);
- Performing consulting and expert work in the field of energy and related industries of industrial production on the orders of legal entities and individuals, including foreign ones;
- Development of all stages of project documentation (TER, feasibility study, RD, RP, working drawings);
- Preparation of tender documents;
- Conducting author's supervision;
- Development and implementation of the regulatory framework for design in the field of energy construction;
- Adaptation of project documentation on the territory of the Republic of Uzbekistan;
- Engineering, collection, storage, study, protection, use and implementation of scientific, commercial, technical and environmental information, purchase and sale of technologies, patents, copyrights and licenses for the use of inventions;
- Marketing, commercial and intermediary activities, providing paid services to businesses, organizations and individuals;
- Strengthening and development of the company's material and technical base;
  
- Implementation of production and economic activities that do not contradict the current legislation and the relevant goals of the Company's activities;
  
- Carrying out foreign economic activities in accordance with the established procedure;
  
- Implementation of rental activities, leasing of movable and immovable property;
  
- The right to engage in other activities that are not prohibited by the current legislation of the Republic of Uzbekistan in order to obtain additional profit for the company.

### 1.3. Brief information about the company

Full name of the company	Joint-stock company “O`ZENERGOINJINIRING”
Registration authority	Yashnabad district public services center
Registration certificate number	07-000287
Address	Tashkent city, 100074, str. Mukhtar Ashrafi, 1 lane, B-g 9.
Phone/Fax	(71) 291-87-57, (71) 291-87-26
Main activity	
operating account	20210000800188386001 H-stock Bank "ORIENT FINANS" Chilanzar branch
Tax identification number	200837409
All-Union Classifier of National Economy Branches.	66000
National classifier of economic activities	71110
statutory fund	13 167 161 000 sum
general Director	Abduzhabbarov Zokir Yuldashevich
general accountant	Elubayeva Sholpan Zakariyanovna

Joint-stock company “UZENERGOENGINEERING” operates on a commercial basis on the basis of its Charter (registration no. 07-000287 of 28.05.2019) and the main purpose of the Company's activities is to make a profit.

Joint-stock company “UZENERGOENGINEERING” has four integrated design branches in Andijan, Samarkand, Navoi, and Nukus:

- Andijan branch of Integrated design, 710020, Mashrab str., 12-A
- Samarkand branch of Integrated design, 67 Beruni street
- Navoi branch of Integrated design, Navoi city
- Karakalpak branch of Integrated design. Rep. Karakalpakstan, Nukus city.

4171



Yuridik shaxs (tadbirkorlik subyekti)ni davlat ro'yxatidan o'tkazilganligi to'g'risida

**GUVOHNOMA**

Ushbu bilan Tadbirkorlik subyektlari yagona davlat reyestriga

"O'ZENERGOINJINIRING" Aksiyadorlik jamiyati

(Yuridik shaxsning - tadbirkorlik subyekti tashkiliy-huquqiy shakli ko'rsatilgan holdagi to'liq nomi)

"O'ZENERGOINJINIRING" AJ

(Yuridik shaxsning qisqartirilgan nomi)

Tashkil etish (qayta tashkil etish, boshqa ro'yxatdan o'tkazish ma'lumotlarini o'zgartirish)

03.10.1991 07-000267 ro'yxat raqamli yozuv kiritilganligi tasdiqlanadi.

(Sana, oy (soz bilan), yil)

Soliq to'lovchining identifikatsiya raqami (STIR): 200837409

Tashkiliy-huquqiy shakli: Aksiyadorlik jamiyati

Joylashgan joyi: Toshkent shahri, Yashnobod tumani, M.ASHRAFIY KO'CHASI, 1-MUYULISH, 9-UY.

Guvoohnoma: Toshkent shahri, Yashnobod tumani, DAVLAT XIZMATLARI tomonidan berilgan MARKAZI

(Ro'yxatdan o'tkazuvchi organing to'liq nomi)





ЎЗБЕКИСТОН РЕСПУБЛИКАСИ ДАВЛАТ СОЛИҚ КҮМИТАСИ ХЎЗУРИДАГИ КАДАСТР АГЕНТЛИГИ

ХАБАРНОМА ҚАБУЛ ҚИЛИНГАНЛИГИ ТЎҒРИСИДА

**ТАСДИҚНОМА**

№ 003982

"O'ZENERGOINJINIRING" AJ

Геодезия ва картография фаолияти (юримдик шахслар учун)

ТАСДИҚНОМА РЕЕСТРИ БЎЙИЧА ТАРТИБ РАҚАМИ X-14631

СТІР (СОЛІҚ ТЎЛОВЧИНИНГ ІДЕНТИФІКАЦІОН РАҚАМИ) 200837409

ЖОЙЛАШГАН МАНЗИЛИ (ПОЧТА МАНЗИЛИ) Ташкент шаҳри, Яшнобод тумани, TOSHKENT SHAHRI, YASHNOBOD TUMANI, MASHRAFIY KOCHASI, 1-MUYULISH, 9

ФАОЛИЯТ АМАЛГА ОШИРИЛАДІГАН МАНЗІЛ

ВАКОЛАТЛИ ОРҒАН Ўзбекистон Республикаси Давлат солиқ кўмитаси хўзуридаги Кадастр агентлиги

04.06.2021 ТАҚДИМ ЭТИЛГАН САНА



**CERT** International

**СЕРТИФИКАТ**



Орган по сертификации «CERT INTERNATIONAL» s.r.o., основываясь на результатах аудита, проведенного в соответствии с процедурами сертификации, подтверждает, что система менеджмента организации:

**АО «O'ZENERGOINJINIRING»**

Республика Узбекистан, г. Ташкент,  
ул. М. Ашрафи, 1-й переулок, 9

в области:

Проектирование электрических сетей напряжением до 500 kV

соответствует требованиям стандарта:

**ISO 9001:2015**

Сертификат №: QMS-D468/D  
Заказ №: 1640/04  
Действителен с: 28.06.2021  
Действителен до: 27.06.2024

Вторичное рассмотрение системы менеджмента качества:

  
Руководитель  
Органа по сертификации  
28.06.2021

Система менеджмента качества АО «O'ZENERGOINJINIRING» сертифицирована в соответствии с требованиями стандарта ISO 9001:2015 на проектирование электрических сетей напряжением до 500 kV.



ЎЗБЕКИСТОН РЕСПУБЛИКАСИ ҚУРИЛИШ ВАЗИРЛИГИ

ҚУРИЛИШ СОХАСИДАГИ АЙРИМ ФАОЛИЯТ ТУРЛАРИНИ АМАЛГА ОШИРИШ УЧУН

**ЛИЦЕНЗИЯ**

№ 000108

Берилган: "O'ZENERGOINJINIRING" AJ  
(таъсисий-қўшма ширкати бўлиши билан шартли равишда)

Лицензия берилган сана (Лицензиялар реестрига киритилган сана):  
"04" сентябрь 2019 й.,  
(кун, ой (сўз билан), йил)

Лицензия амал қилиш муддати (Лицензиялар реестрига киритилган сана):  
"04" сентябрь 2024 й.,  
(кун, ой (сўз билан), йил)

Лицензия рақами (Лицензиялар реестридаги ёзув рақами):  
№ ҚВ-000108

Солиқ тўловчининг идентификация рақами (СТІР): 200 837 409

Жойлашган манзили (почта манзили): Ташкент шаҳри, Яшнобод тумани, М.Ашрафий кўчаси, 1-мўйулиш, 9-уй

Амалга ошириладиган фаолият турлари (қисмлари): Хавфи юқори бўлган объектларни ҳамда потенциал хавфли ишлаб чиқаришларни лойиҳалаштириш фаолияти (500 кВ қучланишга)

билан шугулланишга рухсат этади.

Ваколатли шахс: Э.Б. Искандаров  
(исми, отасининг исми, фамилияси)

Лицензия амал қилиш муддати: й. гача узайтирилди.  
М.Ў.

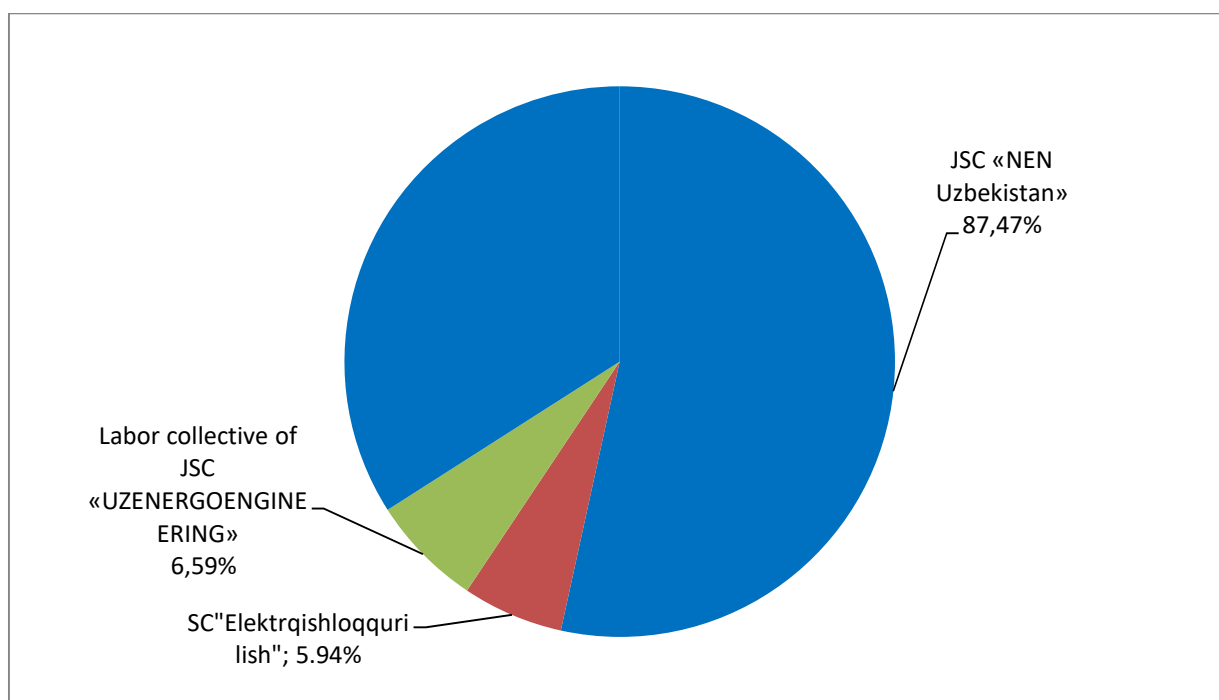
Ваколатли шахс: (исми, отасининг исми, фамилияси) (иншо)

## **An authorized capital stock and shareholders of Joint Stock Company «UZENERGOENGINEERING»**

Authorized capital stock of joint-stock company «UZENERGOENGINEERING» makes 13 167 161,0 thousand soums and is divided into simple, nominal paperless shares in number of 49 687 400 pieces, a face-value 265 soums each.

Shareholders of joint-stock company «UZENERGOENGINEERING» are following legal bodies:

- Joint-stock company «National electric networks of Uzbekistan»- 87,47 % - 11 516 953,0 thousand soums, divided into 43 460 200 piece of share;
- Joint-stock company "Elektrqishloqqurilish" - 5,94 % - 781 697,0 thousand soums, divided into 2 949 800 pieces of shares;
- Labor collective of joint-stock company «UZENERGOENGINEERING» and physical persons – 6,59 % - 868 511,0 thousand soums, divided into 3 277 400 pieces of shares.



### **1.5. Joint-stock company «UZENERGOENGINEERING» management**

Joint-stock company «UZENERGOENGINEERING» management system is under construction according to the Republic of Uzbekistan current legislation, the Charter and internal documents of the company.

Joint-stock company management:

- General meeting of shareholders – the control supreme body;
- Supervisory board;
- Executive office (the General director of the company).

Powers of each controls of joint-stock company «UZENERGOENGINEERING» the Charter and the Positions stated by General meeting of shareholders:

- About General meeting of shareholders;

- About the Supervisory board;
- About the Executive office.

Control over financial and economic activity of Joint-stock company about correspondence to current legislation RUz, to the Charter, carry out:

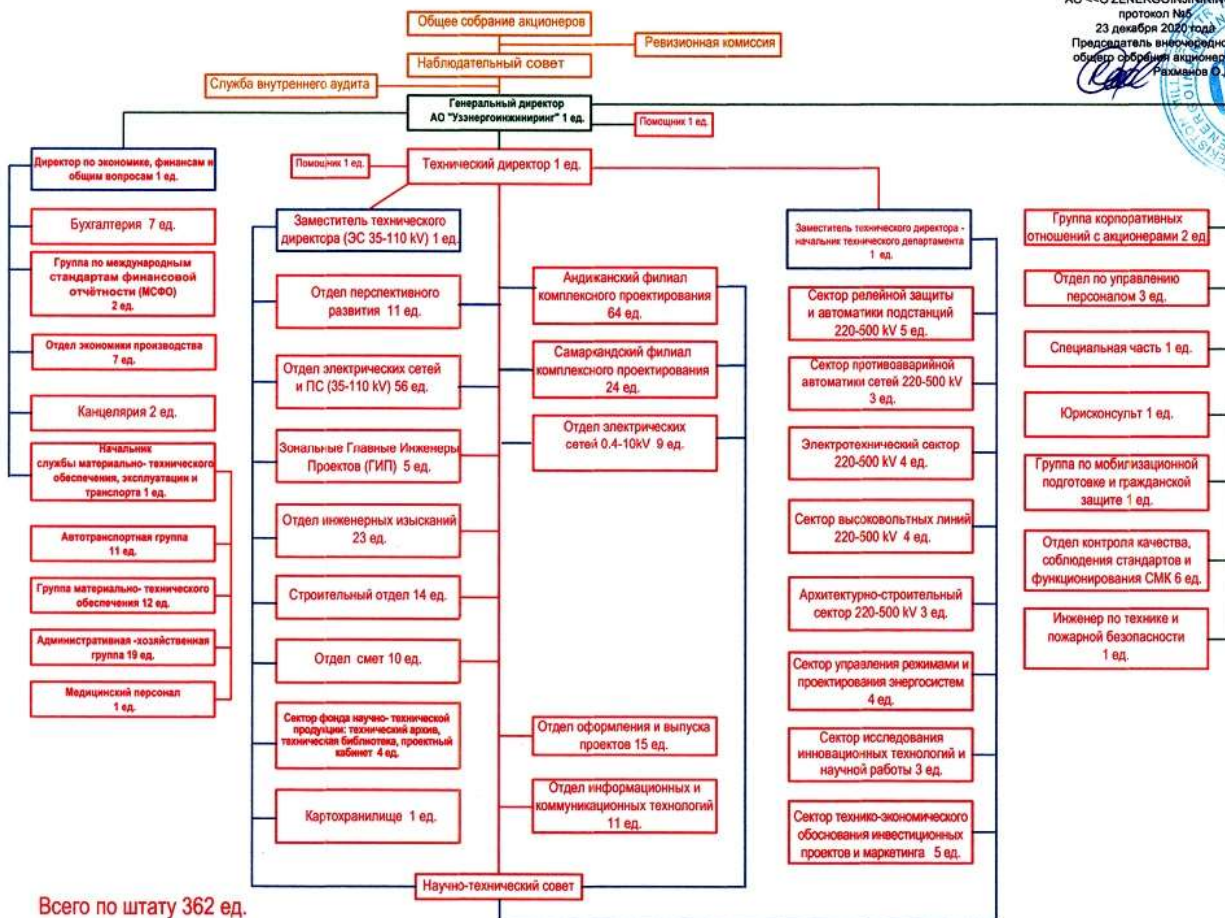
- Revision committee;
- Service of internal audit;
- The auditor organization.





# Структурная схема управления АО <<O'ZENERGOINJINIRING>>

<<УТВЕРЖДЕНО>>  
Внесерийным собранием акционеров  
АО <<O'ZENERGOINJINIRING>>  
протокол №5  
23 декабря 2020 года  
Председатель внесерийного  
общего собрания акционеров  
Рахмонов О.Д.



Всего по штату 362 ед.



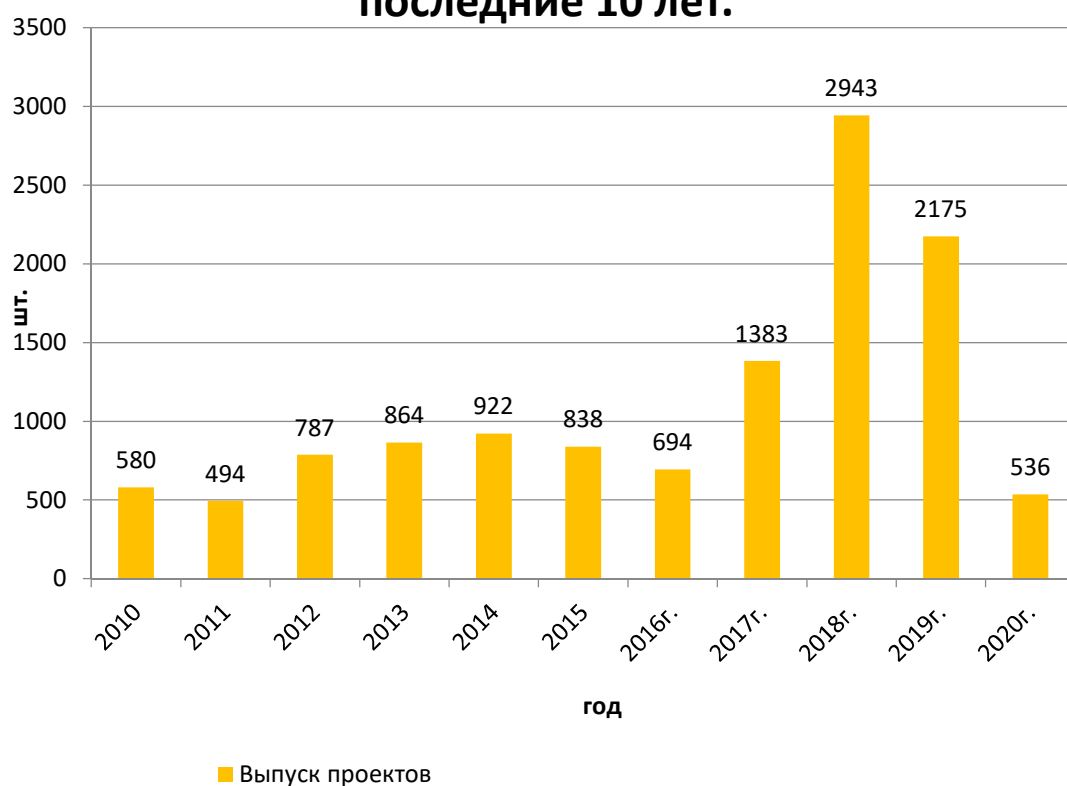
## 2.7. Main financial and economic indicators of JSC «UZENERGOINJINIRING»

Generalizing indicators of economic efficiency of production are profit and profitability. Profit in market conditions is the main goal of entrepreneurship and the criterion of production efficiency.

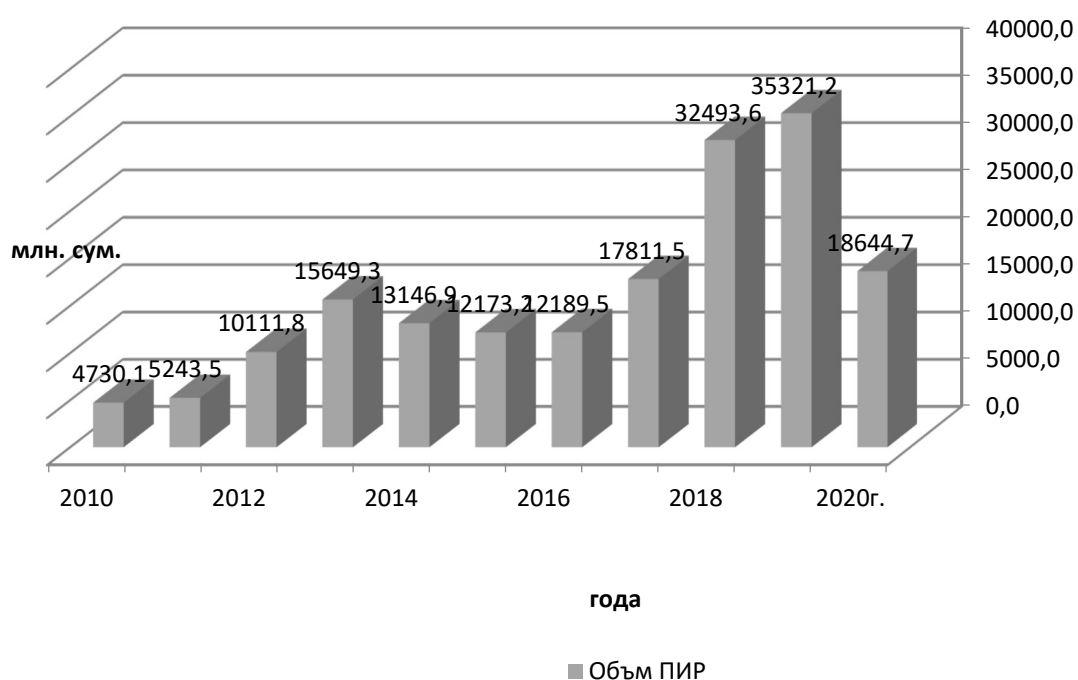
Million soums

Indicator	2016г.	2017г.	2018г.	2019г.	2020г.
Revenues from sales	12189,5	17811,5	32493,6	35321,2	25060,9
Production cost	5009,5	9807,2	16194,2	20887,1	16035,8
Period expenses	3460,5	4711,3	6852,3	8518,7	6590,2
Net profit	1604,4	4502,7	9282,9	2175,9	2333,4
Product profitability	13,2	25,3	27,5	26,0	14,6

### Динамика роста выпуска пректов за за последние 10 лет.



### Динамика изменений объема ПИР за последние 10 лет.



## 2.10. The analysis of performance of the business plan.

№ п/п	The name of indicators	Plan for 9 months 2021, thousand soums	Actual implementation for 9 months of 2021, thousand soums	Deviation	
				thousand soums	%
1	Net proceeds from sales	12 000 000,0	22 408 716,0	+10 408 716,0	186,74
2	Production cost of goods sold	7 392 000,0	15 782 240	+ 8 390 240	213,50
3	PHOT of production personnel	5 184 000,0	9 283 333	+ 4 099 333	179,08
4	Gross profit from sales	4 608 000,0	6 626 476	+ 2 018 476	143,80
5	Period expenses	3 240 000,0	5 088 569	+ 1 848 569	157,05
5.1	Administrative expenses	2 352 700,0	2 386 653	+ 33 953	101,44
5.2	Other operating expenses	887 300,0	2 701 916	+ 1 814 616	304,51
6	Other income from operating activities	24 000,0	0	- 24 000	
7	Profit before taxes	1 392 000,0	1 653 479	+261 479	118,78
8	Income tax	208 800,0	274 485	+ 68 685	131,46
9	Net profit	1 183 200,0	1 378 994	+ 191 794	116,55

## 3.5. Industrial staff

List number of staff on 01.11.2021 of joint-stock company " O`ZENERGOINJINIRING " makes 268 persons, of them the main share – 76 % or 203 persons, makes industrial staff. The employees of industrial departments participating immediately in the course of manufacture of main production (services) of the organization, and also promoting, auxiliary services concern industrial staff.

The age group of employees is:  
up to 30 years 78 people;  
from 30 to 40 years 76 people;  
from 40 to 54 years old 64 people;  
from 54 to 60 years old 18 people;  
over 60 years up to 32 people.

In the list of staff for 01.11.2021 staff of 362 units (taking into account internal part-time workers both a being in antenatal and postnatal maternity leave) is provided. In connection with magnification of amount of works in the Company can be, if needed, new workplaces are created, as well as the General Director has the right to move the staff units of departments within the limits approved by the General meeting of the maximum number.

**Summary table  
of list of staff of joint-stock company « O`ZENERGOINJINIRING »  
(on 01.11.2021y.)**

Staff	Number of staff units	List number of people
administration	10	8
Specialists	18	13
Technical	2	1
Service	46	43
manufacturing	286	203
<b>Total</b>	<b>362</b>	<b>268</b>



### 3.6. Production program draft JSC "O`ZENERGOINJINIRING" for 2022 year.

(million soums)

№	IDP name	2022y.	1 sq-l	2 sq-l	3 sq-l	4 sq-l
1	Scheme of external power supply of the project: "Expansion of the existing production of soda ash by 250 thousand tons per year at JV LLC" Kungrad Soda Plant ".					
	Revenues from sales	79,1	79,1			
	Production cost	51,8				
	Period expenses	18,2				
	Net profit	7,8				
2	"Development of the power supply section for the new general plan of the city of Chirchik".					
	Revenues from sales	81,6		81,6		
	Production cost	53,4				
	Period expenses	18,8				
	Net profit	8,0				
3	RP "Reconstruction of substation 110 / 10-10 kV" CSN-2 "with transfer to voltage 220/110/35/10 kV in Zarbdor district of Jizzakh region".					
	Revenues from sales	3300,0	300,0	700,0	700,0	1600,0
	Production cost	2161,5				
	Period expenses	759,0				
	Net profit	323,4				
4	RP "Construction of a 220 kV overhead line on the territory of the Urgut FEZ with the construction of a new 220 kV substation with a capacity of 2x125 MVA to increase the reliability of power supply to electricity consumers located on the Mergancha and Sariktepa arrays.					
	Revenues from sales	1913,0	354,2	300,0	300,0	958,8
	Production cost	1253,0				
	Period expenses	440,0				
	Net profit	187,5				
5	RP "External power supply" Yunusobod Business City "and improvement of power supply in the Yunusabad region of Tashkent".					



	Revenues from sales	3633,5	442,0	1200,0	1702,4	289,1
	Production cost	2379,9				
	Period expenses	835,7				
	Net profit	356,1				
6	RP "Construction of SHPP" Shaudar "on the Dargom canal and SHPP on PK135 + 50 on the Dargom canal in the Samarkand region (construction of 35 kV overhead lines and 110 kV overhead lines)".					
	Revenues from sales	425,0		225,0	200,0	
	Production cost	278,4				
	Period expenses	97,8				
	Net profit	41,7				
7	RP "Output of power to the power system from stations for the production of electricity from landfill gas generated at landfills" Maidontol "in Parkent district and" Akhangaran "in Akhangaran district of Tashkent region".					
	Revenues from sales	420,5	70,5	200,0	150,0	
	Production cost	275,4				
	Period expenses	96,7				
	Net profit	41,2				
8	RD "Modernization and reconstruction of substations of trunk networks". Phase I. PS 220/110/35/10/6 kV "Sherabad"					
	Revenues from sales	1047,0	1047,0			
	Production cost	685,8				
	Period expenses	240,8				
	Net profit	102,6				
9	RP "Re-installation of 220 kV overhead lines "L-C-C" (according to the "Entry-Exit" scheme) to the technological substation 220 kV "Azia metall prof" in the Samarkand region "					
	Revenues from sales	873,4	300,0	300,0	273,4	
	Production cost	572,1				

	Period expenses	200,9				
	Net profit	85,6				
10	"Modernization and reconstruction of backbone substations". 1st phase. Substation 220/110/10 kV "Yulduz".					
	Revenues from sales	1127,2	127,2	500,0	250,0	250,0
	Production cost	738,3				
	Period expenses	259,3				
	Net profit	110,5				
11	RP "Expansion of the 220 kV substation" Chupon Ota "with the installation of AT-5 and the construction of a 220 kV overhead line in the Samarkand region"					
	Revenues from sales	1297,2		250,0	250,0	797,2
	Production cost	849,7				
	Period expenses	298,4				
	Net profit	127,1				
12	RP "External power supply" BUKHARA CITY "in Bukhara, Bukhara region".					
	Revenues from sales	679,0		150	200,0	329,0
	Production cost	444,7				
	Period expenses	156,2				
	Net profit	66,5				
13	RD "Modernization and reconstruction of substations of trunk networks. Phase I. Substation 220/110/35/6 kV" Bukhara "Construction of a laboratory building for relay protection and additional services.					
	Revenues from sales	227,6				227,6
	Production cost	149,1				
	Period expenses	52,3				
	Net profit	22,3				
14	RP "Installation of autotransformer" AT-3 "at SS 220 kV" Khakan "in Andijan region"					
	Revenues from sales	688,400			238,4	450,0
	Production cost	450,9				
	Period expenses	158,3				
	Net profit	67,5				



15	RP "Output of capacity, built on the principle of public-private partnership, a thermal power plant with a capacity of 1,500 MW in the Syrdarya region with the implementation of the" Entry-Exit "scheme of 500 kV overhead lines L-521, L-550 (≈14.25 km) at OSU-500 New SDTES, "Zakhod-Vygod" VL 220 kV L-M-2, L-M-4, L-20-Ks (≈1.13 km), switching overhead lines L-M-5, L-M-6 ( ≈0.4 km) at the outdoor switchgear-220 kV of the New SDTES "					
	Revenues from sales	869,6		619,6	250,0	
	Production cost	569,6				
	Period expenses	200,0				
	Net profit	85,2				
16	RP "Reconstruction of the section of the existing 220 kV overhead line" L-Yu-K "at the intersection with the overground metro at the section between the stations" Kuylyuk "and" Kipchak ".					
	Revenues from sales	81,8			81,8	
	Production cost	53,6				
	Period expenses	18,8				
	Net profit	8,0				
17	RP "Reconstruction of existing 110 kV overhead lines at the intersection with the overhead metro on the section between the stations" Kuylyuk "and" Kipchak ".					
	Revenues from sales	127,8			127,8	
	Production cost	83,7				
	Period expenses	29,4				
	Net profit	12,5				
18	RD "Modernization and reconstruction of substations of trunk networks. Phase I. Substation 220/110/35/6 kV" Karshi ". "Construction of a two-storey office building and auxiliary premises on the territory of the Kashkadarya MES in the city of Karshi, Kashkadarya region".					
	Revenues from sales	98,2				98,2
	Production cost	64,3				
	Period expenses	22,6				

	Net profit	9,6				
19	And other facilities in the energy industry					
	Revenues from sales	3155,1	780,0	873,8	701,2	800,1
	Production cost	2066,6				
	Period expenses	725,7				
	Net profit	311,8				
	<b>TOTAL</b>					
	Revenues from sales	20125,0	3500,0	5400,0	5425,0	5800,0
	Production cost	13181,9				
	Period expenses	4628,8				
	Net profit	1974,9				



**3.7.The plan of incomes and expenditures**  
**JSC «O`ZENERGOINJINIRING» for 2021y.**

(Million soums)

№	Articles of expenses	2021 y.	Including			
			1 kv-l	2 kv-l	3 kv-l	4 kv-l
1	2	3	4	5	6	7
1.	Gain from implementation of project and survey works	20125,0	3500,0	5400,0	5425,0	5800,0
2.	Уд.веч the FOT in a gain from implementatio (60%)	12075,0	2100,0	3240,0	3255,0	3480,0
2.1.	including 5% incentive and support Fund for highly qualified and promising employees	1006,3	175,0	270,0	271,3	290,0
3.	Salary of industrial staff	8694,0	1512,0	2332,8	2343,6	2505,6
4.	The industrial cost price of implemented production	13181,9	2292,5	3537,0	3553,4	3799,0
5.	Total profit on implementation	6943,1	1207,5	1863,0	1871,6	2001,0
6.	Period expenditures, from them:	4628,8	805,0	1242,0	1247,8	1334,0
6.1	Administrative expenditures	3919,1	688,8	1049,2	1054,8	1126,4
6.1.1	Salary of the non-productive Staff, including AUP	3381,0	588,0	907,2	911,4	974,4
6.1.2	social insurance 12%	405,7	70,6	108,9	109,4	116,9
6.1.3	Fees for telecommunications services, including local networks; fees for using mobile communications; data networks, including the Internet.	21,0	3,5	5,0	6,0	6,5
6.1.4	Amortization	40,0	10,0	10,0	10,0	10,0
6.1.5	Expenses for business trip of administrative staff	6,2	1,5	1,6	1,5	1,6
6.1.6	Expense accounts	25,0	6,6	6,1	6,1	6,2
6.1.7	Deductions for the maintenance of higher organizations and associations of legal entities: ministries, departments, associations, concerns, etc. (deductions to the Ministry of Construction of the Republic of Uzbekistan 0.1% of product sales)	20,1	3,5	5,4	5,4	5,8
6.1.8	Other administrative expenses	20,1	5,1	5,0	5,0	5,0
6.2	Other operating expenses	709,6	116,2	192,8	193,0	207,6
7.	Other incomes from och. Activity	9,0	2,2	2,2	2,3	2,3
	From them:					
7.1	Utilities	9,0	2,2	2,2	2,3	2,3

8.	Profit before payment of taxes	2323,4	404,7	623,2	626,2	669,3
9.	The profit tax 15%	348,5	60,7	93,5	93,9	100,4
10.	Net profit	1974,9	344,0	529,7	532,2	568,9
11.	Profitability of profit before payment of taxes (%)	17,6	17,7	17,6	17,6	17,6
12.	Profitability of net profit (%)	15,0	15,0	15,0	15,0	15,0

### 3.8. Period expenditures

#### Joint-stock company «O`ZENERGOINJINIRING» for 2022y.

(Million soums)

№	The code	Articles of expenses	2021y.	Including			
				1 qrt-1	2 qrt-1	3 qrt-1	4 qrt-1
1	2	3	4	5	6	7	8
1.		Period expenditures, from them:	13181,9	2292,5	3537,0	3553,4	3799,0
		Administrative expenditures					
1.1		Salary of non-productive staff, including AUP	8694,0	1512,0	2332,8	2343,6	2505,6
1.2		Social insurance 12%	1043,3	181,4	279,9	281,2	300,7
1.3	1.4.	Depreciation of fixed assets and intangible assets for production purposes	400,0	44,2	155,8	100,0	100,0
1.4		Production material costs	1032,2	55,1	267,1	327,2	383,0
		incl.					
1.4.1	1.1.2.	raw materials and supplies	300,0	20,0	75,0	110,0	95,0
1.4.2	1.1.4.	works and services of a production nature performed by third-party legal entities and individuals, as well as internal structural divisions of an economic entity that are not related to the main activity.	640,0	24,0	160,0	199,1	256,9
1.4.3	1.1.6.	fuel of all types (fuels and lubricants)	88,0	10,0	31,0	17,0	30,0
1.4.4	1.1.7.	purchased electricity of all types	0,2	0,05	0,05	0,05	0,05
1.4.5		other production material costs	4,0	1,0	1,0	1,0	1,0
1.5		Other production costs	2012,4	499,8	501,4	501,4	509,8
		incl.					
1.5.1.	1.5.1.2.	maintenance costs of the production process	1741,6	424,9	438,9	438,9	438,9
		costs of maintaining production fixed assets in working order (carrying out all types of repairs - capital, average, current)	1700,0	414,5	428,5	428,5	428,5
1.5.1.1.							
		the costs of providing fire and security protection and other special requirements provided for by the rules of technical operation of economic entities, supervision and control over their activities	26,0	6,5	6,5	6,5	6,5
1.5.1.2.	1.5.1.3.						

1.5.1.3.	1.5.1.6.	costs to ensure normal working conditions and safety measures associated with the peculiarities of production and provided for by law (water, gas)	15,6	3,9	3,9	3,9	3,9
1.5.2	1.5.2.	travel costs of production personnel related to the production process.	174,0	45,6	40,0	40,0	48,4
1.5.3.	1.5.3.	costs of compulsory and voluntary insurance of production workers	6,8	6,8	0,0	0,0	0,0
1.5.4		Expenses associated with the payment of workers involved in the production process, benefits for temporary disability, pregnancy and childbirth	60,0	15,0	15,0	15,0	15,0
1.5.5		mobile communication services, postage, courier services, rental fees for communication centers (PBX, Internet)	26,0	6,5	6,5	6,5	6,5
1.5.6		other costs related to the production process	4,0	1,0	1,0	1,0	1,0

**3.9. THE PLAN the industrial cost price of implemented production  
JSC «O`ZENERGOINJINIRING» for 2022y.**

(Million soums)

No.	of pp	Expenditures	2022y.	Including			
				1 kv-l	2 kv-l	3 kv-l	4 kv-l
1	2	3	4	5	6	7	8
<b>1.</b>		The industrial cost price of implemented production	4628,8	805,0	1242,0	1247,8	1334,0
<b>1.1.</b>		From them:	3919,1	688,8	1049,2	1054,8	1126,4
1.1.1.		Salary of industrial staff	3381,0	588,0	907,2	911,4	974,4
1.1.2.		Social insurance 12 % of industrial staff	405,7	70,6	108,9	109,4	116,9
1.1.3.		Payment for telecommunication services, including local networks; payment for the use of mobile communications; data transmission networks, including the Internet.	0,5	0,1	0,1	0,1	0,2
1.1.4.		Depreciation	40,0	10,0	10,0	10,0	10,0
1.1.5.		Management travel costs	6,2	1,5	1,6	1,5	1,6
1.1.6.		Hospitality expenses	25,0	6,6	6,1	6,1	6,2

1.1.7.	2.2.10.	Contributions for the maintenance of higher organizations and associations of legal entities: ministries, departments, associations, concerns, etc. (deductions from Gosarkhitekstroy Ruz 0.1% of product sales)	20,1	3,5	5,4	5,4	5,8
1.1.8.		Other administrative expenses	20,1	5,1	5,0	5,0	5,0
<b>1.2.</b>		Other operating expenses	709,6	116,2	192,8	193,0	207,6
		of them:					
1.2.1	2.3.1.	Training and retraining costs	20,0	0,0	10,0	5,0	5,0
1.2.2	2.3.3.	Payment for consulting services and information services	40,0	10,0	10,0	10,0	10,0
1.2.3	2.3.4.	Payment for audit services	40,0	10,0	10,0	10,0	10,0
1.2.4	2.3.8.	Compensatory and incentive payments	183,9	14,0	46,0	50,5	73,4
		of them:					
1.2.4.1	2.3.8.2.	one-time bonuses, bonuses based on the results of work for the year, bonuses and payments for length of service	100,0	0,0	25,0	29,5	45,5
1.2.4.2	2.3.8.8.	Reimbursement of employees' expenses (meals, travel, vouchers for treatment and recreation, excursions and travel, classes in sports clubs, visits to cultural, entertainment and physical events)	83,9	14,0	21,0	21,0	27,9
1.2.5	2.3.9.4.	Material assistance paid to employees	94,0	23,5	23,5	23,5	23,5
1.2.6		The cost of paying the monthly childcare allowance until the child reaches 2 years of age	20,0	5,0	5,0	5,0	5,0
1.2.7		Expenses associated with the payment of benefits to employees participating in the production process, benefits for temporary incapacity for work, for pregnancy and childbirth	50,0	20,0	10,0	10,0	10,0
1.2.8	2.3.12	Payment for bank and depository services	20,0	5,0	5,0	5,0	5,0

1.2.9	2.3.13	Contributions to environmental, health and other charitable foundations to enterprises, institutions and organizations of culture, public education, health care, social security, physical education and sports.	0,7	0,2	0,1	0,2	0,2
1.2.10	2.3.14.	Mandatory payments to the budget, taxes, fees, deductions to state trust funds, made in accordance with the current legislation and attributable to the expenses of an economic entity, as well as the payment of membership fees to international organizations by decisions of the Government.	110,0	27,5	27,5	27,5	27,5
1.2.11	2.3.27.	Reimbursement to the pension fund of expenses for the payment of pensions (p / p "b", "g" of Article 12 of the Law)	7,0	0,0	0,0	0,0	7,0
1.2.12	2.3.27.	PC deductions (1% of the payroll according to the collective agreement)	120,0	0,0	44,7	45,3	30,0
1.2.13		other expenses	4,0	1,0	1,0	1,0	1,0

**3.10. The program of modernization, technical and technological re-equipment of  
production for 2022  
JSC «O`ZENERGOINJINIRING»**

№	Name	Quant ity	Unit measur ements	Cost as of 01.11.2021	Total costs (million soums)	Total costs (thousand US dollars)
		Total			Total	Total
	GIS software					
1	AutoCAD2020 for 3 years	2	million soums	52,0	104,0	9,7
2	AutoDesk Civil 3D	1	million soums	86,0	86,0	8,0
3	DigSilent - 2020 (Energy System Settlement Program)	1	million soums	549,7	549,7	51,4
4	MATLAB (Simulation software)	1	million soums	11,4	11,4	1,1
5	Adjustment of the program "Placement and management of personnel in the enterprise"	1	million soums	100,0	100,0	9,3
	System software					
6	Kaspersky Anti-Virus	200	million soums	0,20	40,0	3,7
	Computer technology					
7	HPE ProLiant ML110 Gen10 Server	1	million soums	25,0	25,0	2,3
8	Personal computer Core i5 - 9600K, MB B360M / DDR4 / 16GB DDR4 2666Mhz / HDD 1Tb / SSD M2 NVME 256GB / Cpu Cooler / VGA GTX 1050TI 4GB / Keyboard + mouse USB A4tech + Monitor 24 x2 + UPS 1200	5	million soums	14,7	73,5	6,9
9	Core i7- 9750H / 16GB DDR4 / SSD 1TB / VGA GTX 1650 - 4GB	2	million soums	14,0	28,0	2,6
10	Canon i-SENSYS LBP2900 Printer, 18 ppm (b / w A4)	10	million soums	2,0	20,0	1,9
11	A3 MFP Canon imageRUNNER 2202N	2	million soums	7,5	15,0	1,4



	MFP (A3) 22 ppm (b / w A4), 11 ppm (b / w A3)					
	<b>Multiplication equipment for central production and FKP</b>					
1 2	Copier A3-A4 format with duplex function (2-sided printing) and automatic material feeding for copying text material (contracts, RSD, drawings, specifications) and drawings of the XEROX VersaLink B7025 brand (duplex, auto-feed, scanner)	1	million soums	35,0	35,0	3,3
1 3	Large-format MFP A-0 format (copier-printer-color scanner) Ricon W6700SP	1	million soums	250,0	250,0	23,4
1 4	toner cartridge for Ricon W6700SP	3	million soums	2,9	8,7	0,8
1 5	Consumable spare parts for existing machines XEROX 6604 and XEROX 6705	0	million soums	0,0	0,0	0,0
1 6	Toner	8	million soums	1,8	14,4	1,3
1 7	"DRUM UNIT" (photocylinder drum)	2	million soums	17,00	34,0	3,2
1 8	Dispensing blade	2	million soums	3,40	6,8	0,6
1 9	Heating roller	1	million soums	17,00	17,0	1,6
2 0	Set of charge shafts BCR	1	million soums	2,00	2,0	0,2
2 1	Drum cleaning blade	2	million soums	1,70	3,4	0,3
	<b>Special equipment for survey work</b>					
2 2	Total Station Trimble S9 0.5 "Robotic, DR Plus	2	million soums	625,0	1250,0	116,8
2 3	GNSS receiver Trimble R12 GNSS RADIO	8	million soums	210,0	1680,0	157,0
2 4	Trimble TSC7 controller, TA software, QWERTY keyboard	2	million soums	101,0	202,0	18,9
2 5	Trimble TSC3 controller, TA software, QWERTY keyboard	4	million soums	85,0	340,0	31,8
2 6	Trimble T10 WI-FI controller, 4G, RADIO 2.4	2	million soums	75,0	150,0	14,0

	GHz					
2 7	Unmanned aerial vehicle Trimble UX5	1	million soums	250,0	250,0	23,4
2 8	Six-channel high-speed basic set of GEORADAR "OKO-3"	1	million soums	500,0	500,0	46,7
2 9	Field laboratory	2	million soums	120,0	240,0	22,4
3 0	Electronic level Trimble DiNi 07	2	million soums	95,0	190,0	17,8
3 1	5kW single-phase gasoline or diesel generator	2	million soums	18,0	36,0	3,4
3 2	Locator Radiodetection RD8000	2	million soums	110,0	220,0	20,6
	<b>Road transport</b>					
3 3	Midibus SamAuto SAZ NC 40	1	million soums	325,0	325,0	30,4
3 4	Drilling rig based on KAMAZ	1	million soums	1500,0	1500,0	140,2
	<b>Re-equipment of industrial buildings and premises</b>					
3 5	Repair of the archive building, warehouse and other auxiliary premises		million soums	15000,0	15000,0	1401,9
3 6	Asphalt pavement of the courtyard	1000 sq.m	million soums	0,150	150,0	14,0
3 7	Repair of the facade of the building of the Samarkand FKP		million soums	250,0	250,0	23,4
3 8	Construction of an additional building Andijan FKP		million soums	1944,0	1944,0	181,7
	<b>TOTAL</b>		million soums		<b>25 650,90</b>	<b>2 397,3</b>

**3.11 Forecasted target values of the main key performance indicators of the executive body  
JSC "O 'ZENERGOINJINIRING" for 2022.**

№	Indicator name	units rev.	Standard	1 quarter		1 semester			9 months			year		
				Specific gravity	1 quarter	Specific gravity	2 quarter	1 semester	Specific gravity	3 quarter	9 months	Specific gravity	4th quarter	forecast
1	Fulfillment of the forecast of net proceeds from sales	thousand sum		45	3 500 000	45	5 400 000	8 900 000	45	5 425 000	14 325 000	45	5 800 000	20 125 000
2	Execution of the net profit forecast	thousand sum		30	344 000	30	529 700	873 700	30	532 200	1 405 900	30	568 900	1 974 800
3	Return on assets		0,05	5	0,05	5	0,5	0,05	3	0,05	0,05	5	0,05	0,05
4	Coverage ratio (solvency)		1,25	10	1,25	10	1,25	1,25	10	1,25	1,25	10	1,25	1,25
5	Financial independence ratio		1	10	1,0	10	1,0	1,0	10	1,0	1,0	10	1,0	1,0
6	Calculation of dividends (20%)	thousand sum		0		0			2	394 960	394 960	0	0	394 960,0
	<b>TOTAL</b>			<b>100</b>		<b>100</b>			<b>100</b>			<b>100</b>		

**3.12. Forecasted target values of additional key performance indicators of the executive body of JSC "O 'ZENERGOINJINIRING"**

№	Indicator name	units rev.	Standard	1 quarter		1 semester			9 months			year		
				Specific gravity	1 quarter	Specific gravity	2 quarter	1 semester	Specific gravity	3 quarter	9 months	Specific gravity	4 quarter	forecast
1	Earnings before interest, taxes (EBIT - Earnings Before Interest, Taxes)	thousand sum		10	404 700	10	623 200	1 027 900	10	626 200	1 654 100	10	669 300	2 323 400
2	Profit before interest, taxes and depreciation. (EBITDA - Earnings Before Interest, Taxes, Depreciation)	thousand sum		10	404 700	10	623 200	1 027 900	10	626 201	1 654 101	10	669 300	2 323 401

	S Amortization)													
3	Cost Income Ratio (CIR)			1	0,9	1	0,9	0,9	1	0,9	0,9	1	0,9	0,9
4	Return on Equity (ROE)			1	0,01	1	0,01	0,01	1	0,01	0,01	1	0,01	0,01
5	Absolute liquidity ratio		0,2	7	0,2	1	0,2	0,2	1	0,2	0,2	1	0,2	0,2
6	Accounts payable turnover in days			1	90	1	90	90	1	90	90	1	90	90
7	Accounts receivable turnover in days			1	90	1	90	90	1	90	90	1	90	90
8	Fixed assets depreciation rate		0,5	1	0,5	1	0,5	0,5	1	0,5	0,5	1	0,5	0,5
9	Fixed asset renewal rate			5	0,02	1	0,02	0,02	1	0,02	0,02	1	0,02	0,02
10	Labor productivity	tho usa nd su m		41	13 059,7	41	20 149,3	33 209,0	41	20 242, 5	53 451,5	41	21 641, 8	75 093,3
11	Return on assets			21	2	31	2	2	31	2	2	31	2	2
12	Personnel training costs per employee	tho usa nd su m		1	95,0	1	95,0	190,0	1	95,0	285,0	1	95,0	380,0
	TOTAL			100		100			100			100		